TANDOM

Manufacturers will buy autonomously with AI.

We're building the tool that executes the trade.

When inventory runs low or demand rises, a manufacturer's AI agent will buy what the factory needs from suppliers worldwide. It needs a tool that can turn a purchasing decision into goods delivered: **sourcing, importing and financing.**

Tandom is building that tool through real trade. We start with Brazil's mid-sized manufacturers, where complex imports and expensive capital create an immediate need. We handle the work from supplier matching and RFQs through production, freight, customs and delivery. Each transaction builds the supplier knowledge, relationships and tested execution that an AI agent will need to rely on.

That creates a compounding advantage. More trade builds better sourcing intelligence and financing power. Better terms attract more customers and repeat orders. Our bet is that this becomes a winner-take-most market: as manufacturers turn purchasing over to AI, *Tandom becomes the logical tool to call.*

ALREADY UNDERWAY / OUR SECOND MONTH

10	$7K	$6M
customers	fees earned in month two	orders sourced

We earn **sourcing and import fees**, with financing income as we expand.



Marcelo Fujimoto · Founder

mandaê → nuvemshop

J.P.Morgan

Built Mandaê to **$30M in revenue** and sold it to Nuvemshop. Raised **$20M** from top VCs and strategics. Previously in investment banking at JPMorgan and in private equity.

RAISING

$300K

Product engineering, sales, AI inference and infrastructure.

TARGET · APRIL 2027

$1M

Annualized fees, financing excluded.

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View the deck & demo →